

COOPERATIVE MARKETING FEES FOR COMMERCIAL & NON-PROFIT RENTERS

Free Services Included with Rental:

Website Listing at least 40 days in advance of event
Creation of Suggested Marketing Plan of Clark Center marketing services (upon request)
Website Video or Audio embed in Event Listing (must supply media)
Poster Display in Window and Lobby Marquee
Flyer / Handbill Distribution in Lobby Rack
Highlighted Article – with Show Graphic - in Thursday's "Upcoming Events" Email one-week prior to the Event
Event Name Listing in Thursday's "Upcoming Events" Email Two additional weeks Prior to the Event
One Free Facebook Post on our Clark Center's page *Note: Renter must provide materials (e.g. images, video, flyers, handbills, posters, and descriptions) used above.*

Additional Services Available:

Highlighted Article in Thursday's "Upcoming Events" Email: \$25 /week (3 weeks maximum)

Facebook Post on Clark Center Facebook Page: \$50 each (after the first free listing)

Promoted Facebook Post: Actual agreed charge + \$25

Posting to at least Eight Local Website Calendars: \$50

Ad in Season Brochure about May 24. July 1 publication date. (2021 dates are different - TBD)

Clark Center Show Program Ads (approx. 1600 printed per run; four runs printed per season): Prices Vary by size/page Payment & Artwork Due 3 weeks prior to publication date.

Television 30-second Ad Creation \$200.00 (includes one edit) Online Pre-roll 15-second Video Ad Creation: \$150 (includes one edit) Combo 30-second & 15 second Video ad creation, for same performance: \$300.00 (Materials provided by Renter)

Cable / Network Television Ad Time Buying : Agreed Actual Cost + 10% service charge (\$500 ad cost minimum at Clark Center rate)

Radio 30-second Ad Creation: \$150.00 (no additional charge if TV commercial audio used without revision)

Radio Ad / NPR Station Promo Mention Buying: Agreed Actual Cost + 10% service charge (\$500 ad cost minimum)

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For more information or scheduling, contact Bronwyn Keith at (805) 489-4196 or Bronwyn@ClarkCenter.org Supersedes pricing/marketing services description in all other documents - rates subject to change.

Revised: June 2021



Additional Services Available (cont.):

Stacked Santa Maria Times Ad Inclusion (to be included in Clark Center Color Print ads): \$100 /week (when available)

Stacked New Times & Sun Times Ad Inclusion (to be included in Clark Center Color Print ads): \$200 / week (when available)

Other Print Ad Space Buying: Agreed Actual Cost + 10% service charge

Press Release creation and email to local media contacts: \$150.00

Targeted Email to at least 1000 attendees of similar shows in past 5 years: \$100.00

Event Postcard Design Fee (Mailing & Printing Costs extra): \$100.00

Targeted Clark Center Postal Address Mailing List (good for one mailing): \$100.00

Event Poster or Flyer / Handbill Design (printing costs extra): \$100.00

Flyer / Handbill Insertion in Clark Center sponsored "Show Program" of your choice: \$50.00 (Flyers provided by renter)

Digital Saver Package - \$250

Inclusion in 3 weekly email blasts (\$50 value) Targeted Email to Ticket Buyers of Similar Shows (\$100 value) Additional Targeted Email to Ticket Buyers of Similar Shows, if more than 100 unsold seats 5 days before show PR Release to local media (\$150 value) \$100 in Promoted Post(s) on Facebook (\$125 value) Adding to Local Community Calendars (\$50 value)